



**DEVELOP AND  
VALIDATE MICROSOFT  
KNOWLEDGE AND  
EXPERIENCE WITH  
CERTIFICATIONS  
FROM QA.**



With organisations currently rushing to digitise every aspect of their businesses (where possible), IT professionals are now centre stage of every business strategy, implementing imperative technical solutions to solve challenging business problems.

Yet with technology moving at an exponential pace, even more expectations are placed on these professionals. To succeed, they must keep up with constant new features making it critical to continually upskill and train to get the most from solutions such as those provided by Microsoft which are driving innovation in technology.



### BENEFITS OF CERTIFICATION



**9 years**

Only after nine years in a role did IT professionals without a certification have the same influence as an IT professional with one certification<sup>1</sup>



**67%**

67% of certified professionals report greater self confidence in their abilities as a result of being certified.<sup>2</sup>



**26%**

IT professionals perform 26% better than colleagues with the same responsibilities who were not certified.<sup>3</sup>



**91%**

91% of IT professionals believe that training strongly contributes to DX success.<sup>4</sup>



**20%**

Trained and certified teams responsible for core IT activities are almost 20% more productive than less proficient staff.<sup>5</sup>

### HOW CERTIFICATION IMPACTS DIGITAL TRANSFORMATION (DX) INITIATIVES?



**20%**

Cloud engineers spend 20% less time setting up the infrastructure, completing significant projects nearly two days sooner than uncertified engineers.<sup>6</sup>



**55%**

Cloud administrators are 55% more likely to be able to determine the scope of impact of a security issue with a virtual machine than uncertified engineers.<sup>7</sup>



**40%**

Enterprise administrators spend 40% less time designing and implementing Microsoft 365 services than uncertified engineers.<sup>8</sup>



**37%**

Security engineers have 37% fewer network-related security incidents that impact multiple devices than uncertified engineers.<sup>9</sup>

### WHY CERTIFICATIONS WITH MICROSOFT?

**Who you learn from matters!**

<sup>1</sup>Source: IDC, Do Certifications Increase IT Professional Impact in the Enterprise?, Doc # US46090520, February 2020  
<sup>2</sup>Source: Pearson Vue, Value of certification, 2018  
<sup>3</sup>Source: IDC White Paper, sponsored by Microsoft, Leveraging Microsoft Learning Partners for Innovation and Impact, doc #US47225021, January 2021  
<sup>4</sup>Source: IDC White Paper, sponsored by Microsoft, Business Value of Digital Transformation and the Contribution of a Growth Mindset in IT, Doc #US46245620, May 2020  
<sup>5</sup>Source: IDC White Paper, sponsored by Microsoft, Business Value of Digital Transformation and the Contribution of a Growth Mindset in IT, Doc #US46245620, May 2020

<sup>6</sup>Source: IDC White Paper, sponsored by Microsoft, Leveraging Microsoft Learning Partners for Innovation and Impact, doc #US47225021, January 2021  
<sup>7</sup>Source: IDC White Paper, sponsored by Microsoft, Leveraging Microsoft Learning Partners for Innovation and Impact, doc #US47225021, January 2021  
<sup>8</sup>Source: IDC White Paper, sponsored by Microsoft, Leveraging Microsoft Learning Partners for Innovation and Impact, doc #US47225021, January 2021  
<sup>9</sup>Source: IDC White Paper, sponsored by Microsoft, Leveraging Microsoft Learning Partners for Innovation and Impact, doc #US47225021, January 2021



## WHY STUDY VIA QA?

QA is Microsoft's largest Gold Learning Partner in the UK, training over 45,000 people in Microsoft technologies and applications.

Our comprehensive range of courses are kept up to date with the latest Microsoft content and our large team of subject matter experts is here to help you at every stage of your Microsoft training and certification journey.

Our learning professionals are among the best in the world, each with extensive experience and a proven track record of delivering the skills that transform performance and ensure lasting benefits.

Gold Learning  
**Microsoft Partner**



## DON'T TAKE OUR WORD FOR IT, HEAR FROM WHAT OUR LEARNERS THINK!

### MICROSOFT AZURE FUNDAMENTALS

"The online classroom worked really well..."

Cem was incredibly engaging, and knowledgeable. The way he explained everything was interesting and helped to solidify what he was teaching us. The answers to our questions were answered in depth, and using various examples. I would love to be on another course with Cem as the teacher."

- Marcus Tedde

### MICROSOFT AZURE SECURITY TECHNOLOGIES

"Karen was great - she lead the perfect mix between demos, labs and practical walkthroughs. Her knowledge was exceptional and no question fazed her."

- Zoe Mackenzie

### MICROSOFT AZURE ADMINISTRATOR

"Attended from home due to COVID but have previously opted for classroom. This was a good experience."

- Gavin Smith

### MICROSOFT AZURE FUNDAMENTALS

"This was fully professional training in terms of content presentation, time utilisation and punctuality of start and end time of sessions during the day..."

QA were very accurate and quick for providing info right from registration to completion of training... QA provides lots of resources during training and pointed us in right directions for additional resources to prepare for the certification exam."

- Maunesh Shah

## LEARNING METHODS



**You cannot execute a transformation programme without offering a breadth of learning modalities.**

Tom O'Reilly,  
Head of Group Strategy,  
QA



Whether you want to remotely dial into a classroom course, learn at your own pace, or experience our top-of-the-class training facilities, QA offers you the highest-quality learning.

## MOST POPULAR MICROSOFT COURSES

(as chosen by our learners)

MAZ104	Microsoft Azure Administrator
MAZ300	Microsoft Azure Solutions Architect - Technologies
M10961	Automating Administration with Windows PowerShell
MAZ500	Microsoft Azure Security Technologies
M207031	Administering System Center Configuration Manager
MAZ900	Microsoft Azure Fundamentals
MD101	Microsoft Managing Modern Desktops
MAZ9000	Microsoft Azure Fundamentals (2 Day)
M10997	Office 365 Administration and Troubleshooting
MAZ400	Microsoft Azure DevOps Solution

**FOR MORE  
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